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CASE NARRATIVE: Professional Scientific StaffingSM

OBJECTIVE

With 45 years of laboratory management experience, Lancaster Laboratories provides dedicated technical staffing solutions for clients who require additional long-term staffing support for their ongoing analytical needs.

CHALLENGE

Our clients are looking for an alternative to solve temporary staffing constraints with co-employment laws, all under the pressures of maintaining a highly trained and experienced workforce. Problem solved with Lancaster Labs' Professional Scientific Staffing (PSS), an alternative approach to address long-term contingent staffing needs.

CLIENT BENEFIT

Lancaster Labs' PSS team will hire, train, manage, and compensate a full-time workforce to exceed project requirements at your site. Clients will have a technically competent, regulatory and co-employment compliant staff, surpassing your report-card criteria. At the end of the day...Your methods. Your SOPs. Your report card. Your freedom to utilize your full-time staff for other priorities.

WHY HIRE LANCASTER LABS?

Lancaster Labs is nationally recognized and awarded for being a Great Place to Work, as well as revered for its analytical competence and ethical values. Our great chemistry begins when we hire the perfect match for the job. We train for stellar regulatory compliance, and we treat our people well, creating a highly motivated and proficient staff. These simple management principles are applied to our PSS partnerships, giving clients great people to surpass their projects needs without the management or compensation responsibilities.

RESULTS

- Our PSS clients are delighted with the caliber and speed of our hiring process.
- PSS leadership at a client's site provides clear direction and motivation ensuring superlative service and compliance with client metrics.
- For one client, our PSS team hired and implemented a staff of 30 at their site within a month.

See reverse for a sampling of various scientific disciplines and staffing models.



Parlay Our Lab Management Knowledge Into Your Project Win

With 45 years of successful laboratory management experience, Lancaster Laboratories Professional Scientific Staffing Services team will hire, train, compensate, and manage a staff to exceed your project requirements. Our current PSS staff serves clients in many scientific disciplines, including:

- **Analytical support for manufacturing**
- **Full service microbiology lab**
- **Cell-based assays**
- **Compendial testing**
- **Biochemistry**
- **Pyrolysis**
- **Genomics**
- **Immunochemistry**
- **PCR**
- **HPLC**
- **GC/MS**
- **LC/MS**
- **NMR**
- **SEM**
- **SDS-PAGE**

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